



# CITY OF SALEM

## SOLE SOURCE JUSTIFICATION FORM

Date: 12/17/2025 Purchase Order Number: \_\_\_\_\_  
Department: Water & Sewer Division: Production  
Contact: Michelle Cock  
Vendor Name: Canon Cost: \$ 10,317.00

### SOLE SOURCE JUSTIFICATION

\*\*\*INITIAL ALL ENTRIES THAT APPLY\*\*\*

1. ☒ Vendor is the original equipment manufacturer; there are no regional distributors.
2. ☐ The parts/equipment are not interchangeable with similar parts of another manufacturer.
3. ☐ This is the only equipment that meets the specialized needs of the department and performs the intended function.
4. ☐ Detailed justification is available which establishes beyond doubt that the Vendor is the only source practicably available to provide the item or service required (attach details).

By signing below, I recommend that competitive procurement be waived, and that the service or material on the attached Requisition/PO be purchased as a sole source.

Signed:   
Department Head

Approved: Benjamin K. Dutton  
Purchasing

If applicable, attach additional justification information to this form.

**Company: CITY OF SALEM--**  
**Date: 11/03/2025 {CUSA}**  
**Model: 36" Canon TM 350MFP Z36**

**Canon**

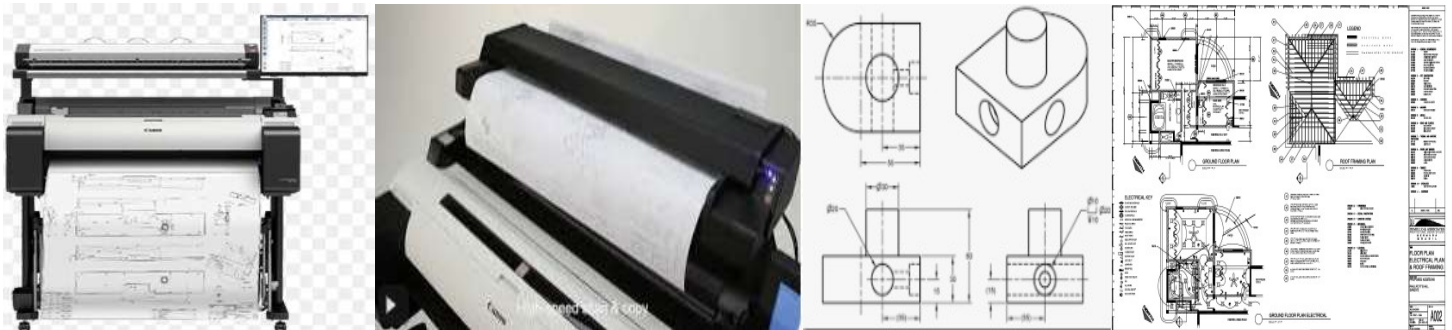
**PRICE IS ON PAGE 4 AT THE BOTTOM**

Introducing the new aqueous water-based TM MFP Series of imagePROGRAF (iPF) 5-color pigment ink set. These printers satisfy the needs of the low-volume and mid-volume CAD plotter markets with print quality, usability, and you have a printed blueprint / technical drawing that can withstand the outdoor conditions of a construction site.

**Main Markets:** Architects / Engineering / Construction / Public Works (Electric, Gas, Water) / Mechanical Contractors

**Main Applications:** Line Drawings / Blueprints / Renderings / Floor Plans / GIS Maps / Aerial Maps / Presentation Charts

**Main Media/Paper:** Coated or Uncoated Bond / Premium Plan Paper / Heavyweight Coated Paper / Outdoor Tyvek



**Canon**

**Jeffrey Crooms**  
**Direct Sales Level II -**  
**Large Format Solutions**  
**Division**

[jcrooms@cusa.canon.com](mailto:jcrooms@cusa.canon.com)

**T 609.451.6316**

**Canon**

# Canon TM 350MFP Z36 Equipment Features

Hardware Features	Benefits
Wide format size	TM-350 MFP Z36 36"
Productivity	<ul style="list-style-type: none"> <li>Fast printing (D-sized line drawings in just 17 sec)</li> <li>130 ml / 300 ml ink tanks</li> <li>Hot-swap ink tanks</li> </ul>
Wi-Fi	Print wireless from anywhere in the office
Printer Dimensions (H x W x D) and Weight (with basket opened)	42" x 51" x 34" approx. 130lb
Scanner Dimensions and Weight	7" x 42" x 10" approx. 17 lb
Borderless Printing Widths of 8", 10", 12", 14", 16", 17", 20", 24", 36"	Technology that keeps you more productive as there is no need for offline trimming – saves you time and money.
New Tilt-Up User Interface Screen	Intuitive 4.3" color touch screen panel for simple device control.
New single Print Head <ul style="list-style-type: none"> <li>1.07"-wide print head</li> <li>15,360 nozzles</li> <li>Equipped with anti-clogging</li> </ul>	The newly designed PF-06 is a 1.07-inch, with 15,360 nozzles, allowing for ink to be laid down quickly and precisely.
<ul style="list-style-type: none"> <li>AutoCAD Optimized Printer Driver</li> <li>Quick Utility Toolbox</li> <li>Media Configuration Tool</li> </ul>	<ul style="list-style-type: none"> <li>Accurate printing of data created with AutoCAD</li> <li>Easy access to application and functions for TM series</li> <li>Media information can be updated to suit user's needs</li> </ul>
New Z36 Scanner	Simultaneous processing of scanning and printing, with fast scanning of up to 3"/sec for color and 13"/sec for black and white. <ul style="list-style-type: none"> <li>Max media thickness of 1mm, max resolution of 1200dpi (optical)</li> <li>Max image width (36"), maximum media width (38")</li> </ul>

Software Features	Benefits
PosterArtist Lite CD System Requirements: Windows 7/8.1/10 (32/64 bit)	Lite version of Canon PosterArtist that comes with each print engine that enables users to create posters in 4 easy steps with hundreds of predefined templates.
Accounting Manager	Track the amount of ink and paper being consumed for up to 50 printers!
Direct Print Plus	Images and files can be uploaded to and downloaded from any WebDAV compliant cloud server <ul style="list-style-type: none"> <li>Integration with software solutions such as AutoCAD</li> <li>Direct printing of PDF, TIFF, JPEG and HP-GL/2 file formats</li> <li>Drag and Drop printing feature</li> </ul>
Free Layout PLUS	<ul style="list-style-type: none"> <li>Expansion module only for printer drivers. This module enables you to lay out and print multiple images on one print. Free Layout is an application that handles page data from the iPF driver as an object.</li> </ul>
New Operation Panel (MFP) SmartWorks Software	Large 15.6" color touch screen with SmartWorks software is standard with scan to multi-page pdf, increased security and display personalization options. Direct print and share software.

# Canon iPF TM 350 Printer Specs

## Print Head

PF – 06

## Number of Nozzles

**Matte Black:** 5,120 Nozzles

**Other Colors:** 2,560 Nozzles per Color

## Droplet Size

5 Picoliter

## Ink Type

**Pigment:** Matte Black (MBK), Cyan (C), Magenta (M), Yellow (Y), Black (BK)

## Ink Tank

**Shipped with Printer:** MBK (130ml) BK, C, M, Y (90ml)

**Replacement:** PFI-120 (130ml) or PFI-320 (300ml)

## Printer RAM

2 GB

## Media Feed

**Roll Feed:** One Roll, Top-loading, Front Output

**Cut Sheet:** Top-loading, Front Output

## Media Width

**Roll Feed:** 8"-36" (203 mm – 914 mm)

**Cut Sheet:** 8"-36" (203 mm – 914 mm)

## Media Cutter

Durable Dual-Blade Rotary Cutter

## Media Thickness

0.07-0.8 mm

## Media Core Sizes

2" and 3" Core Adapters Included

## Maximum Roll Outer Diameter

5.9" (150 mm)

## Media Output

Basket (Standard)

## Print Language

SGRaster, HP-GL/2, HP RTL, JPEG, PDF

## Interface

**Standard (Built-in):** USB 2.0 Hi-Speed, 10/100/1000 Base T/TX, Wireless LAN (IEEE 802.11 b/g/n)

## Power Supply

AC 100-240V (50-60 Hz)

## Operational Environment

**Temperature:** 59°-86°F (15°-30°C)

**Relative Humidity:** 10-80% (No Condensation)

## Operating System

32bit: Windows 7, Windows 8.1, Windows 10 64bit Windows 7, Windows 8.1, Windows 10, Windows 11, Windows Server 2008R2, 2012, 2012R2, 2016, 2019, 2022, macOS 10.15.7 – macOS 13.

# Canon Direct – iPF TM 350MFP Z36 Quote

**What's included in the Box (Printer):** TM-350 Printer, 2" Roll Holder with 3" Core Adaptor, One (1) Print Head, Five (5) Starter Tanks, 130ml: MBK; 90ml each: BK/C/M/Y, Ethernet Card (built-in), USB 2.0 High Speed Interface, Quick Setup Guide, Power Cord, Two Year Printer and Print Head Warranty Cards, Software Disc with Print Driver for Windows, Poster Artist Lite CD, Tools and Screws, USB Connection Sheet, User Manual, Basket, Stand.

**What's included in the Box (Scanner):** Z36 Scanner with power cord, USB 3.0 Cable, 15.6" System Controller, 3:1 Trident Power Cord Power Supply, Mount for system controller, (2) Paper Edge Guides, Calibration Target Assembly and Start Up Guide.

## Proposed Investment Includes Also:

- Paper: 1 roll of 20lb bond; 36" x 300ft
- Set Up: Truck Drivers will bring the machine inside, build the stand and place the machine on the stand.
- Installation: After the setup, a technician will come out to install and provide brief, basic instructions of the unit.
- On Site Service: 2 Year

Model	Price With 2 Year Warranty
Single-Roll 36" TM 350MFP Z36	\$10,317 + Tax (Outright Purchase)
36 Month \$1 Buyout	\$299 Per Month + Tax (Lease)

\*Price above includes \$800 DISCOUNT in FREE SHIPPING AND BELOW MSRP PRICE if unit is ordered by 11/21/2025\*

\*Price above is subject to change with little to no notice on or after 12/01/2025\*

Options Not Included in Above Pricing	Price
1 Year extended service eCarePAK	\$1,012.00
2 Year extended service eCarePAK	\$1,848.00
3 Year extended service eCarePAK	\$2,915.00
eCarePAK Plans are optional plans that extend service beyond the manufacturer warranty period. It covers all parts, labor, and travel at 100% and must be purchased at the same time as the printer. These are NOT available for post-sale purchase.	

\*Buying equipment directly through Canon U.S.A., Inc guarantees use of 100% genuine Canon parts and supplies as it is your best assurance against equipment damage and possibly voiding your equipment warranty with non-Canon parts. eCarePAK service sold by Canon U.S.A., Inc follows the same part authenticity protocol.

\*MFP stands for multi-functional printer. These devices are not customer-installable and as such they require on-site technician installation.

\*Customer's shipping address is used to calculate sales tax. If a customer is sales tax exempt, a valid exemption certificate must be submitted and approved by Canon.

\*Customer will be contacted by both Canon logistics that schedules delivery & set up on same day, and Canon service that schedules the installation separately.